

# Creative Approaches to Learning

The Bournemouth Event Experience: Debbie Sadd, Jules Hecquet, Lénia Marques, Martin Robertson, Mary Beth Gouthro, Caroline Jackson







Bournemouth University

- Context & Background
- Bournemouth University examples
- Challenges
- Discussion:
  - What is creative learning?
  - For whom is it creative?
  - Why?
  - How do we do it?
  - Strengths & weaknesses?



### Background

- School of Services Management, BU Elearning strategy 2002
- HEFCE FDTL5 2007-10 Teaching & Learning Creatively
- Experiential learning live & virtual mirroring the hybridity of events in practice
- BU 2018 Strategy blended education, research, professional practice



### Context

University

"successive Education Ministers have devalued the arts in a structural way within the curriculum ... the next generation will be a pale, posh shadow of the current one."

18 June 2015 – House of Lords debate on Economy: Creative Industries. Comment focused on school education but could it be true of events education (most probably not of this audience) but we are certainly suffering the consequences.



*n*. the state or quality of being creative. The ability to transcend traditional ideas and to create meaningful new ideas.

https://soundcloud.com/graham-brownmartin/five-minutes-with-sir-ken



## **Experiential Marketing**

- Multi-faceted unit to introduce the creative concept of experiential marketing and to apply its concepts and principles to events and leisure marketing
- The unit develops the scope of the marketing into the realm of experiences
- Developing exciting new ways of delivering content with the use of online material taking full advantage of the range of technologies available to modern teaching and learning.
- An online core text is used and students are set questions each week to develop an online Mahara portfolio which showcases all of their work utilising varied medias
- Students also develop and present a Pecha Kucha



#### **Experiential Marketing Portfolio**

### Contents

#### Old Spice

Week 1

Week 2



Week 3

Week 5

#### **Repositioning Strategies**



#### Sport England Case Study

Choose one segment and write 100 words on a physical activity they would enjoy and why you have chosen it, bearing in mind the information you have read about them.

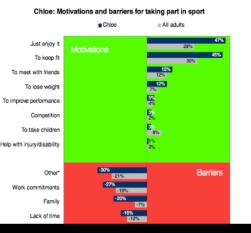
I have chosen "young image-conscious females keeping fit and trim" (Sport England 2010) aged between 18-25. I think this segment would enjoy plaving

#### Old Spice Case Study

#### Summarise how and why Old Spice repositioned their brand?

The users and the target market of Old spice male grooming products were of an older generation, which is a smaller segement of the market. Branding had become very boring and old fashioned so Old Spice felt they needed to rebrand and revitalize their image, to create interest for a new market segment. They created a shower gel and developed a campaign using Isaiah Mustafa that went viral (see video). Research was carried out showing that women tend to buy the body wash products for the home, often one scent for everyone.[1] The new campaign therefore needed to appeal to both males and females. The campaign impacted both genders and created conversation for both men and women, because men were wishing their man looked like Isaiah Mustafa. Tangible repositioning was extremely successful for Old Spice as the campaign targeted both genders through the same adverts, cutting costs but still licreasing sales dramatically.[1]

#### Graph 1



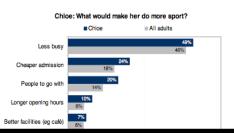
### Market Segmentation, Targeting, and Positioning lecture

- Debbie Ch...5(1).ppt
- 5.8MB | Saturday, 15 November 2014 | Details

#### The Man Your Man Could Smell Like



#### Graph 2





## Innovation in Events & Leisure

- Innovation unit aims to provide a critical understanding of the importance of innovation and the role it plays for market leadership in a competitive events and leisure environment.
- Engagement with industry through the brief and eventual 'Dragons Den style' presentation to live local clients
- Lectures focus on key innovation concepts and processes, while seminars are centred on the application of those concepts and processes to the development of a new event/new leisure product for the organisation.
- Students present their cumulative work resulting in an innovative event/leisure product through syndicate groups .

# **Event Design & Performance**



1s looking at you, kid.

# Registration

# **Ice-breaker**

# #ashtag

BRach

OBU LIVENXS ED

Kends away

Building

# Workshop

WE SERVE STARBUCKS Forton

Entertainment in the breaks

UCVE

# Facilitation and support with a smile

# Uh oh.... The clown workshop (audience engagement)

### Workshop A PER MANUAL LIN MID

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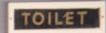
Communicate

clap langland

Fine

# Workshop







# Voting the best

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# ... the Bringing Barbados to Brumemouth Celebrating Students in the Carnival that sets the scene for summer! Get your sequins on and join the parade! 巴 aval ise \$ \$ # BUCARN 8015

### Bournemouth University University

### **Martin Robertson**

Unit: Event Management (live events)

### Lecture: Event Design and Venue Selection

### **Aims & Outcomes of the lecture**

- Assessing the relation between event concept and event design
- Assessing and evaluating the role of the design domain as process and functional tool
- Discussing the application of design and venue selection to the assessment for the unit

# Learning & Teaching function of the following case

- Breaking ice, application of theory to case & interaction

# Case (2 slides & video)

### Design Principles (dramatically influence success)



- Choregraphy!
- Count how many experiences are in the following

### How many experiences can you see?

Brown, S (2004 & 2010)

Adapted from E Event Design: Creating and Volu



Torn by Johann Lippowitz with Natalie Imbruglia

- Scale matching scale of activity with venue and ability of audience/ visitor to see or be involved
- Shape clear, clean. Understanding audience/ visitor psychology
- Focus understand focus (based on film and theatre direction), force attention where required (use blocking & colour)
- Timing accurate timing! Contract with visitors/audience. Understanding of attention span.
- Build see event curve



# Concluding questions

- Do we need to move from an industrial providerdesigned and directed model of higher education to a more ecological learner-designed and managed model of learning? (Jackson 2014)
- Norman Jackson (2014) argues that academics need to take inspiration from their academic discipline – is events a discipline or multidisciplinary?
- Jackson also argues for Lifewide Learning (Jackson and Willis 2013) – how well do we recognise this?