

1 **The changing environment: Efficiency, vulnerability and changes in land use in the**
2 **South African Karoo, 2012-2014**

3

4 **Abstract**

5 Many parts of sub-Saharan Africa are becoming increasingly vulnerable due to high
6 temperatures and low precipitation associated with climate change. The Karoo region in
7 South Africa is particularly at risk and survey data from white commercial farmers are used
8 to measure levels of efficiency for three years between 2012 and 2014 to illustrate the extent
9 of this vulnerability. A stochastic production frontier is estimated and results show that
10 average farm level efficiency fell by 3.2% per year over the period. The performance of the
11 top ten farmers fell by 6.5% from an average efficiency of 92% to 86%. The bottom group
12 fared much worse. Five of these withdrew from sheep farming altogether while the other five
13 had an average decline of 24.5% decline in efficiency, falling from 49% to 37%. Adverse
14 weather explains some of the decline and the continuing drought bodes ill for future farm
15 performance. Increasingly marginal farming causes and is exacerbated by changes in land
16 ownership. The causes of land ownership changes are mixed and include the uncertainty
17 regarding the future of land reform in South Africa. The implications of farm efficiency for
18 land reform policy are discussed.

19

20 **Highlights**

- 21 • Farms are increasingly vulnerable to climate change
- 22 • Farms operate at various levels of efficiency
- 23 • Less efficient farmers are being replaced by recreational land users
- 24 • Land reform is a major source of uncertainty
- 25 • Stress is contributing to farmers' poor mental and physical health
- 26 • Land reform beneficiaries should avoid being further marginalised by receiving
27 climate vulnerable and inefficient farms

28 **Keywords:** Climate change; farm efficiency; stochastic frontier models and time-varying
29 error components model; changes in land use; rainfall; temperature

30

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33 his assistance with temperature and rainfall data.

34

35 **1. Introduction**

36 The established literature on climate change suggests that more extreme temperatures and
37 increasingly variable precipitation will become commonplace, with Sub-Saharan Africa most
38 at risk as average temperatures are already high and droughts are frequent. To compound the
39 vulnerability of the region, there is a high dependence on agricultural production as a source
40 of income, plus there are serious technology constraints (Kotir, 2011). It is expected that
41 rising temperatures will affect farm incomes more than changes in precipitation
42 (Kurukulasuriya et al., 2006) and in some places livestock will replace crops (Jones and
43 Thornton, 2009), resulting in hunger and famine when pastoral systems fail (Pricope et al.,
44 2013; Speranza et al., 2008). For existing livestock farmers this will have a direct impact on
45 fecundity and the prevalence of disease, as well as on animal water requirements (Rojas-
46 Downing et al., 2009; Thornton et al., 2009). It is already well established that arid
47 rangelands are subject to a dynamic interplay between biotic and abiotic factors although
48 which is dominant is unclear (Derry and Boone, 2010). However, what is certain is that these
49 nuances are of little concern to the farmer, who simply needs to know the future carrying
50 capacity of their land.

51 The effect of climate change on agriculture is also political and in South Africa land is
52 highly contested, given almost 370 years of colonial dispossession. The 1913 and 1936 land
53 acts have severely restricted access to farmland by black South Africans. By 1994, thirteen
54 million black people were trapped into overcrowded homelands while just 60,000 white
55 commercial farmers controlled 82.7 million hectares of farmland (Hall, 2004; Cousins, 2016).
56 In the period to 2012 only 7.95 million hectares of farmland have been returned or
57 redistributed by the government to black South Africans with a similar amount likely to be
58 added through private acquisitions (Lyne, 2014). Frustrations with the lack of progress boiled
59 over in 2018 resulting in renewed efforts to accelerate reforms (Aliber, 2019; Jara, 2019;
60 Vink and Kirsten, 2019). In this context it is necessary to talk about the vulnerability of white
61 farmers to adverse climate conditions as these are the only data available , and their
62 experience remains the best predictor of the likely experience of future black beneficiaries.

63 In the Karoo region in South Africa, agricultural production is already economically
64 marginal (Conradie and Landman, 2015) and the farming system has experienced little
65 technical progress over the last century (Conradie et al, 2009; Conradie et al 2013). However,
66 despite the numerous challenges, some farmers are more efficient than others (Conradie and
67 Piesse, 2015), which could mean that those are more likely to be resilient to climate change

68 (Azzam and Sekkat, 2005). Therefore it is useful to measure current levels of farm efficiency
69 and investigate whether any relationship between efficiency, drought and changes in land use
70 can be identified. This is predominately a technical investigation from which policy
71 recommendations stem.

72 The paper makes three contributions to the literature. The first identifies changes in
73 efficiency levels of white commercial sheep farmers in the Karoo, an environment of
74 increasing vulnerability due to climate change. The second links efficiency to meteorological
75 data, which is important as the Karoo is just one arid region amongst many in Sub-Saharan
76 Africa and these results are an indication of the future in a much broader context. A
77 particularly important issue is whether the gap between best and worst performers is
78 increasing or decreasing. The third contribution seeks to understand the impact on this
79 specific group of farmers of changes in land use. This can be due to the increasing move
80 towards more recreational land owners and a decline in the system of farm stewardship that
81 has passed from one generation to another for decades, with the social implications that
82 follow, and uncertainty around land reform legislation.

83 The paper is structured as follows. The next section reviews the scant literature that
84 has incorporated climate change data into econometric modelling. This is followed by a
85 detailed description of the appropriate form of the stochastic frontier model used here. This is
86 important as the efficiency estimates analysed further in section 5 depend on the choice of
87 functional form. Standard likelihood ratio tests determine the most appropriate functional
88 form for these data. This section also outlines the data and rationale for the choice of
89 variables used. The results of the empirical estimation are in Section 4. To enrich the paper
90 further a discussion follows that draws on detailed qualitative knowledge of this farming
91 community. This provides some justification for the results of the quantitative analysis and
92 goes some way towards explaining the effects of climate and change of land use on the
93 participants of the study. The final section concludes and offers some policy proposals.

94

95 **2. Climate Change and Farm Efficiency**

96 The empirical literature addresses climate change in one of two ways. The first, which is
97 favoured by climate scientists and geographers, is the Ricardian approach in which net farm
98 income is specified as a function of temperature, precipitation and other relevant abiotic and
99 socio-economic factors (for example, Kurukulasuriya et al. (2006) discussed above). The

100 second is used by economists and includes weather variables in a standard production
101 function where some elements are random. For the past forty years the theory of production
102 has recognised that performance varies with resource quality and management skills. Early
103 work by Aigner and Chu (1968) considered a linear production function where the non-
104 negative error term was associated with technical inefficiency that represented management
105 and other factors. Aigner et al. (1977) and Meeusen and van der Broeck (1977)
106 independently proposed the stochastic frontier production function model, that added a
107 symmetric random term to account for statistical noise, and more recently Kumbhakar (1990)
108 extended the cross-section model for panel data and proposed the inclusion of technical
109 progress and a time varying inefficiency effect. In these models, the ideal outcome is
110 technical progress with convergence, that is, a positive coefficient on the time trend with
111 falling inefficiencies over time as best practice transfers from leaders to followers. These
112 econometric approaches are used in this paper.

113 In principle it should be simple to adapt the productivity model to include climate
114 change (Rosegrant and Evenson, 1992), but due to the complex interplay among weather
115 variables this has not always proved to be straightforward. For example, Baten et al. (2010)
116 found that temperature was statistically significant and with the expected sign but this was
117 not the case for precipitation. However, Solis and Letson (2013) found the opposite, with
118 rainfall significant but not temperature although heat stress lowered farm output. Salim and
119 Islam (2010) studied the ability of research and development expenditure to offset the
120 negative effects of rising temperatures and found that although there was a strong correlation
121 between productivity growth and rainfall, it was not possible to show the direction of
122 causality in their time series model.

123 In this paper, the effects of temperature and precipitation on farm productivity are
124 modelled in relation to the Kumbhakar efficiency error term. The objective is to discover
125 whether farm efficiency is correlated with rainfall and heat stress and to observed changes in
126 land use and thus to explore the causes of vulnerability in the Karoo.

127

128 **3. Model Specification and Data**

129 Modelling technical efficiency using panel data is commonplace and the form of the
130 production function is largely similar in the literature. An interesting paper by Kumbakar et
131 al. (2014) compares several specifications and allows for different assumptions related to

132 heterogeneity and heteroscedasticity. They introduce a model that differentiates between
 133 time-invariant and time-varying inefficiency effects. The authors suggest that in most cases
 134 there are high levels of sensitivity between the models and that care should be taken in
 135 interpreting the results. For this reason, the qualitative data introduced in section 5 is
 136 especially pertinent and the specification tests in section 4 essential.

137 3.1 The time varying error components model

138 The model estimated is a translog stochastic production frontier with Hicks neutral technical
 139 change and time varying inefficiency effects for a panel of N firms over T time periods,
 140 similar to Hadley (2006).

$$141 \ln Y_{it} = \alpha_0 + \sum_{k=1}^K \alpha_k \ln x_{kit} + \sum_{k=1}^K \sum_{j=1}^J \alpha_{jk} \ln x_{kit} \ln x_{jit} + \alpha_t t + v_{it} - u_{it} \quad (1)$$

142 where

$$143 \mu_{it} = \eta_{it} \mu_i = e^{-\eta(t-T)} \mu_i; t \in \tau(i); i = 1, 2, \dots, N \quad (2)$$

144 In this specification, Y_{it} is the output of farm i in period t and x_{kit} is the amount of input k
 145 used by farm i in period t . These inputs are stock sheep and goats, direct expenditure on
 146 sheep, labour and machinery. The vector of α 's are parameters to be estimated. The error
 147 term v_{it} is assumed to be independently and identically distributed $N(0, \sigma_v^2)$. The variance of
 148 the inefficiency term (μ_{it}) is measured by $\gamma = \sigma_\mu^2 / (\sigma_\mu^2 + \sigma_v^2)$ (Battese and Corra, 1977). If $\gamma =$
 149 0 a mean response function is a sufficient representation of the data, that is, no inefficiency
 150 exists for any of the farms in the sample. If $\gamma \neq 0$, the time varying inefficiency term, μ_{it} can
 151 follow a truncated normal $N(\mu, \sigma_\mu^2)$ or half-normal distribution $N(0, \sigma_\mu^2)$ depending on the
 152 estimated value of the parameter μ (Battese and Coelli, 1992). If $\eta = 0$ there is no trend in the
 153 distribution of inefficiency scores over time. If $\eta > 0$ there is convergence in scores and if $\eta <$
 154 0 scores diverge. The low farm densities typical of arid zones sometimes dictate the use of
 155 non-parametric analysis (e.g. Gaspar et al., 2009 or Theodoridis et al., 2012) or a simple
 156 Cobb Douglas specification (Toro-Mujica et al., 2011; Perez et al., 2007). With a total of 199
 157 observations over the three waves (Table 1) it is possible that the more flexible translog
 158 production function would be too ambitious so this was examined. A translog production
 159 function includes squared terms and all the cross products of the basic inputs, which allow
 160 output elasticities and elasticities of substitution to vary with levels of input. Since the Cobb

161 Douglas is nested within the translog, a likelihood ratio test can determine the best functional
162 form.

163 The second specification test compares the log likelihood statistic for the mean response
164 specification of the preferred functional form to the stochastic frontier model. The third test,
165 $\eta = 0$, examines whether inefficiencies increase, decrease or remain constant over time. The
166 final test investigates the possibility that the frontier itself is shifting over time. Evidence of
167 Hicks neutral technical progress is provided by $\alpha_t > 0$. **3.2 Data**

168 The data are from the Karoo Farm Management Survey, which covers 1.6 million hectares of
169 farmland on the southern fringe of the Karoo. Input and output data describing the farm were
170 the primary focal questions of this survey study. Conducted annually between November
171 2012 and September 2016 the study used in-depth interviews with its participants. During this
172 time the region was visited often for formal and informal engagements that provided many
173 opportunities for participant observation. For more detailed descriptions of the project see
174 Conradie and Landman 2015, Nattrass and Conradie 2015, Nattrass et al. 2015 and Conradie
175 and Nattrass, 2017. The study area supports 161,000 stock sheep and goats (Stats SA, 2011)
176 on 193 farms (Stats SA, 2006). Most farms consist of multiple cadastres, including rented
177 land. The study area is 61% of the combined agricultural districts of Beaufort West,
178 Laingsburg and Price Albert. A snowball sample of 102 farmers (53% of farmers in the study
179 area) was approached of whom 75 gave usable responses. These respondents formed Wave 1
180 of the study (2012). In Wave 2 (2013), there was a 2% attrition rate and in Wave 3 (2014) a
181 further 12.7% attrition rate, meaning that 58 of the original 75 farmers were surveyed in all
182 three waves. The low initial response was due to the demands of the questionnaire relative to
183 the sophistication of farm records and the sharp increase in attrition in wave 3 was because of
184 difficult growing conditions (section 5.1). The unbalanced panel contains 200 observations
185 from 75 farms over three years. One observation with zero output was omitted.

186 The data can be considered representative of white commercial livestock production
187 in the area but the survey does not capture all agriculture or land use. Limited groundwater
188 sources support some crop production on a small scale that was excluded from the efficiency
189 analysis. In the case of mixed farms, that is, those including crops, overhead costs were
190 allocated according to the share of sheep in the gross output of the total enterprise. The very
191 small number of goats (4%) was included with the sheep. The survey uncovered several
192 (sheep) farms that no longer had sheep or that had far too few sheep for their size. These

193 farms have been bought up by outsider businessmen¹ since the early 2000s as holiday or
194 *lifestyle* farms (Reed and Kleynhans, 2009). The plan was to include *lifestyle* sheep farms in
195 the analysis to compare their efficiency with that of commercial operations, but they are
196 underrepresented in the sample because their owners were unavailable for interviews or
197 resistant to alternative modes of data collection and their managers were not able to supply
198 the financial data needed for the efficiency analysis.

199 Although the Karoo pastoral production system is very simple, land and land-
200 enhancing and labour and labour-enhancing inputs are necessary in the production function.
201 Since sheep and goats convert primary plant production into mutton and fibre with little
202 additional input, farm size and stock numbers are highly correlated ($\rho = 0.7815$, $p \leq 0.000$).
203 To avoid collinearity between the land and livestock inputs (see footnote 1), only the stock
204 variable was included in the production function.² The typical land-enhancing inputs are
205 feed, animal nutrients and medicines and investment in the genetic quality of flocks. These
206 expenditures were combined into a single variable: sheep cost. Labour is represented by the
207 wages paid to hired workers only, with family labour excluded. Fuel and repairs and
208 maintenance of vehicles and machinery were combined to create the labour-enhancing input:
209 machinery. Other capital expenditures are excluded as they are land- rather than labour-
210 enhancing and depreciation was not considered because vehicle and equipment values were
211 unavailable. Output included mutton and fibre income. Costs and revenues are expressed in
212 constant 2015 prices using the relevant price indices from the Abstract of Agricultural
213 Statistics (Department of Agriculture, Forestry and Fisheries, 2016).

214 Insert Table 1 here

215 Table 1 summarises the input and output data from the survey that was used in the
216 production function. None of the annual increases in the table were significant at a
217 probability of $p \leq 0.05$, which indicates a degree of stagnation similar to that reported in
218 Conradie et al. (2009). The coefficient of variation (cv) indicated that sheep costs vary most
219 (cv = 1.23) and the mechanisation input least (cv = 0.83). Land productivity, income per unit
220 of land, (cv = 0.56) varies less than any of the inputs while labour productivity, income per
221 Rand of wages paid, (cv = 1.16) is uneven. The Kruskal-Wallis equality of populations rank

¹ Also predominately white although not exclusively.

² Whilst the authors acknowledge that land is usually included in an agricultural production function, much of Karoo land is marginal and with minimal access to water and therefore livestock is used as a proxy for land.

222 test shows a decrease in labour productivity in wave 2 when the statutory minimum wage for
223 agriculture rose by 51% and this is significant ($p \leq 0.0573$). The natural logarithms of inputs
224 and outputs were used to specify the Cobb Douglas model and the logged variables were
225 mean centred in the translog production function estimation to ease interpretation of the
226 results.

227 **4. Efficiency Analysis**

228 The first contribution to the literature is efficiency analysis and Tables 2 and 3 present the
229 main empirical results thereof. In Table 2, the maximum likelihood statistics for the Cobb
230 Douglas and translog frontier production functions (without time trend) are the first test. The
231 χ^2 statistic exceeds the critical value of 18.307 for ten degrees of freedom³. Rejecting the null
232 hypothesis indicates that the Cobb Douglas functional form is not an adequate representation
233 of the data. In test 2 the log likelihood value of the translog frontier is compared to the log
234 likelihood value of its mean response function and since the test statistic exceeds the critical
235 value of 8.542 for three degrees of freedom we proceed with a translog frontier production
236 function. In test 3 this model is estimated with and without η . Since the test statistic of 9.272
237 is greater than the critical value for one degree of freedom of 3.840, this parameter is
238 retained. In the final test a time trend is inserted into the translog frontier to capture possible
239 technical progress but this time the test statistic of 1.770 was less than the critical value for
240 one degree of freedom, resulting in the stochastic production frontier model presented in
241 Table 3.

242 Insert Table 2 about here

243 Insert Table 3 about here

244 Table 3 reports the maximum likelihood estimates of the preferred model plus the
245 values of the parameters σ^2 , γ , μ and η , all of which are significant at 99% confidence level.
246 Sheep are a non-linear input that interacts with labour and machinery but is used in fixed
247 proportions with sheep-specific expenses such as feed, medicines and ram purchases. In
248 addition, output and machinery are non-linear and labour and machinery are substitutes, as
249 expected. There is some evidence that labour is non-linear in output and that there is a degree
250 of substitution between labour use and sheep costs. Sheep cost is non-linear in output too.

³ LR = $-2[\text{LLH}_{\text{restricted}} - \text{LLH}_{\text{unrestricted}}]$ is distributed chi-squared with degrees of freedom equal to the number of restrictions imposed. When the null hypothesis is the restriction that $\gamma = 0$, the likelihood ratio (LR) statistic follows a mixed chi-squared distribution described by Kodde and Palm (1986)

251 Summing the coefficients gives a crude measure of returns to scale which are slightly
252 increasing in the translog model (1.105) . This model assumes constant technology but the
253 significance of η provided evidence of divergence (see Figure 1).

254 Amad and Bravo-Ureta (1996) interacted time with individual inputs in the
255 production function module to identify the source of growth, or in the case here the source of
256 decline, but it made no sense to implement this strategy unless the time trend is significant,
257 which it was not. Insert Figure 1 here

258 Figure 1 reports the distribution of efficiency scores where each colour represents an
259 individual farm. It clearly demonstrates the decline in the performance of many of the farms
260 in the sample and a tendency for the weaker performers to drop out of wave 3. On average,
261 scores fell by 3.2% per year. In period 1, 2012, farm productivity varied between 3% and
262 94%, with a mean of 73% and a standard deviation of 17% ($cv = 0.23$). Ten farms achieved
263 more than 90% efficiency while four farms were below 40%. In 2013, seven farms remained
264 above 90% and five fell below 40%. Mean scores fell to 69% and the range was similar to
265 period 1. The performance of the group declined further in period 3 to a mean of 67% and a
266 maximum of 92%. The minimum performance improved to 22% because the three worst
267 performers from the previous two years refused to be re-interviewed and thus were excluded
268 from year 3. The coefficient of variation increased to 0.27 in period 2 and went back down to
269 0.26 in period 3.

270 **5. Discussion and Interpretation**

271 **5.1 Micro-knowledge of the Karoo farming community**

272 Eight out of ten of the worst performers wholly or partly dropped out of sheep
273 farming when growing conditions became difficult. In three cases this was possible because
274 they each had a lucrative vegetable seed enterprise and all three farmers plan to reintroduce
275 sheep when conditions improve. The fourth also only stopped temporarily as the farmer had
276 achieved a scant income from sheep during 2012 or 2013 due to drought and predators and he
277 is able to subsist on savings. The worst group also contained four lifestyle farmers that
278 subsidize fodder for core flocks with off-farm income. Three of the four lifestyle farmers do
279 not live locally and are likely to leave permanently if conditions get worse. Only one is likely
280 to return to sheep farming when conditions improve. The 9th member of the bottom group
281 recorded a sharp decrease in productivity following a family tragedy and operations were

282 scaled down but never quite stopped and the 10th whose business also continued through the
283 drought practices extremely low intensity production that relies on economies of scale.

284 On the other hand the top score was consistently above 90%. This individual is 55
285 years old and has been farming his whole life, until recently in partnership with his father. He
286 is married with children who are expected to take over the farm eventually. He operates on
287 36,000 hectares with over 3,000 stock sheep, which makes this farm one of the largest in the
288 area. Historically, the flock has consisted of 50% *Dorper* sheep and 50% woolled sheep but
289 this farmer is now in the process of switching over to *Meatmaster* sheep, a cross breed that is
290 believed to be more fertile and hardier and have a flocking instinct that protects against
291 predators, which is a major problem in the area (Natrass and Conradie, 2018). The farm is
292 spread across five properties which gives grazing flexibility. One substantial unit is rented.
293 This farmer is considering buying more land, preferably the portion currently rented, to
294 combat the weakening terms of trade across the industry (Natrass and Conradie, 2015)
295 although he fears that he might be operating at the limit of viable scale already. Climate
296 change is less of a concern for him than security of tenure and he has definite ideas about
297 which part of the district is the best farmland. He has considerable farming experience, which
298 is just one of the many reasons for his success (Conradie, in press) but he also has some of
299 the best land in the district and enough of it for it to remain in reasonably good condition.

300 In wave 1 nine other farmers were more than 90% efficient and eight out of the top
301 ten maintained this performance in wave 2, while just two were still above 90% efficiency in
302 wave 3. However, the top ten were all still above 85% efficiency in period 3, which
303 demonstrates that this group is relatively less vulnerable to the general collapse in the region,
304 whatever the cause. Good performance is not a function of farm size in this group; three of
305 the top ten are medium sized and four are small scale operations. Nine out of ten describe
306 themselves as full time sheep farmers, including a teacher who retired to farming and another
307 individual who holds a part time job overseeing a neighbouring *lifestyle* farm. The one
308 *lifestyle* farmer in the top group is in this position because in preparation for selling the farm
309 to another *lifestyle* farmer he sold off sheep in order to terminate his flock.

310 **5.2 Efficiency and weather: rainfall and temperature**

311 It is clear that a relationship exists between drought, heat stress and farm productivity
312 and Table 4 uses data from four reference sites in the Central Karoo to show the farm-level
313 Kumbhakar efficiency scores vary with these climate variables. Rainfall is relative to the

314 long term median precipitation, which is lowest at Laingsburg village (112 ± 51 mm) and
315 highest at Beaufort West village (218 ± 81 mm). The other two sites are intermediate in terms
316 of rainfall, although hotter than either rainfall extreme. Tests on the pooled data show that the
317 least productive farms are located around Laingsburg and Prince Albert, while Koup and
318 Beaufort West are more productive sites, but the differences are not significant for the
319 individual years.

320 Insert Table 4 here

321 To test the impact of these admittedly crude climate change variables on efficiency an
322 OLS regression was estimated with the results in Table 5. Following Benjamin et al (2018),
323 we report results as statistically significant only if the p-value is less than or equal to the
324 0.005 level and as statistically suggestive if the p-value is less than or equal to 0.05.
325 Efficiency has a positive and statistically significant relationship with rainfall percentage. The
326 relationship with heat stress (defined as days over 40 centigrade) has a small effect and is not
327 statistically significant. However, the interaction between rainfall percentage and heat stress
328 is statistically suggestive and negative. The marginal effects indicate that the dominant
329 variable in the interaction is rainfall which is still significant although smaller than in the
330 underlying model. In the arid climate of the Karoo it was expected *a priori* that rainfall
331 would have more of an effect than heat stress, which in this area is more extreme than the
332 usual days over 30°C.

333 Insert Table 5 here

334 **5.3 Efficiency and land use change**

335 There is detailed but quite sensitive information on land use change over the period 2012 to
336 2017. This was anonymised and shown in Figure 2, which overlays the GIS land use layer by
337 9-minute hexagons coloured to match the dominant land use in each cell. It is important to
338 note that the data refer to land use, not land ownership.

339 Land use is classified as one of four types: 1) *Bona fide* farming if it represents a
340 household's main source of income, 2) *Semi-subsistence* if it is a household's only livelihood
341 but not enough to allow them to maintain a reasonable standard of living: 3) *Lifestyle* if it
342 contributes only a minor part of household income: and 4) *Transitional* if the farmer is
343 seriously ill or has recently died and hence there is uncertainty about whether the land may
344 convert to another land use type on the near future. As explained above, *lifestyle* farmers are

345 different from those owning game farms as they maintain a remnant of sheep far below the
346 commercial stocking rate and ownership is still predominately, although not exclusively,
347 white. The classification reflects the local understanding of land use differences, but since
348 being classified as type 2 or 4 amounts to failure, it was considered unethical to identify the
349 precise location of these farms. The main change observed over this period was the sharp
350 increase in ill-health and death of farmers, probably as a result of the steadily worsening
351 growing conditions and other pressures. Over the decade 2008-2017 the worse affected part
352 of the study area experienced six very dry years (average of <60% of expected rainfall) and
353 just one exceptionally good year (149% of expected rainfall). While it is possible to survive
354 one or two bad years, several consecutive drought years can cause financial stress that will
355 eventually result forced sales as debt exceeds the collateral value of the land.

356 Insert Figure 2 here

357 Karoo farms are family run with established traditions of multigenerational
358 management. Hence, farms become more vulnerable when their owners fall ill or die for a
359 number of reasons. Productivity is impaired if the farmer becomes too ill to oversee day to
360 day farming activities or if control is handed over to an inexperienced family member or to
361 hired workers. Karoo farming is not just historically racialised (O'Laughlin *et al.*, 2013), but
362 also gendered (Palmer, 2011), leaving many widows with insufficient training and experience
363 when their husbands fall away while their sons will have been raised to take over. Heirs can
364 sell the land or return to farm it fulltime, but this seldom happens as farm incomes are usually
365 not match for off-farm salaries, in which case the farm changes from *bona fide* to *lifestyle*.

366 Another important element of land use change is caused by outsiders buying into the
367 area for recreation, investment or niche farming purposes (Wessels and Willemse, 2013).
368 Reed and Kleynhans (2009) reported that *lifestyle* farmers were responsible for half the land
369 purchases in the Central Karoo between January 2005 and October 2007. These properties are
370 closely clustered, such as in the rain-shadow of the *Swartberg* Mountains, where conditions
371 are the most marginal. Figure 2 illustrates the spread of *lifestyle* clusters, which in part
372 implies sales by vulnerable *bona fide* sheep farmers who are forced into distressed sales of
373 their spare farmland. This is problematic because it reduces their future ability to respond to
374 microclimate variability.

375 The practice of retaining additional farmland developed as farmers hedged their risk
376 of rainfall variability. This is particularly the case for the study area as it straddles the

377 summer-winter rainfall divide. Farms in the summer rainfall region were twinned with
378 smaller winter rainfall properties so that livestock can be moved for three or four months of
379 the year to exploit the additional resource and escape the worst of the drought. Unfortunately,
380 there is a high demand amongst *lifestyle* farmers for these farms in the winter rainfall area
381 because the properties are smaller, more affordable and have better road access. Thus, while
382 the main farm may appear to carry on successfully after the sale of the additional farm, the
383 loss of this option to insure against climate variability could increase the probably of crisis,
384 and further accelerate land use change (Derry and Boone, 2010).

385 Land use change from *bona fide* to *lifestyle* farming is not necessarily bad for
386 productivity. If the new owner has the desire and means to invest in sheep farming,
387 productivity could rise provided that suitable management is in place. There are several
388 examples of new arrivals that have consolidated small semi-subsistence properties into large
389 scale sheep operations with high productivity potential. *Lifestyle* farmers that follow this
390 approach are generally accepted by the *bona fide* farming community and are readily
391 absorbed into it. These outsiders are valued for their business expertise and contacts in the
392 wider world and are favoured by locals because they create jobs and spend money in the area.
393 In exchange, local people will share expertise on sheep farming. While the benefit to
394 community networks of this form of land use is obvious, the productivity effects must be
395 monitored, which makes it important to include these farms in future farm surveys. However,
396 not all *lifestyle* farmers are committed to farming and some neglect fence maintenance and
397 predator control as they value rewilding as evidence of the recovery of their land. While
398 complete rest for twenty years could restore carrying capacity (Seymour et al., 2010), survey
399 evidence of these benefits is still lacking in the Central Karoo.

400 **5.4 Implications of Efficiency for Land Reform**

401 Finally, the issue of land reform inevitably affects efficiency for current holders. The ANC
402 government set a 30% land reform target in 1996 but this was never properly funded and
403 practical details were hazy (Lyne, 2014; Aliber, 2019). Lack of progress in implementation
404 resulted in political risk and this was exacerbated in 2016 when the ANC's election
405 conference tabled a motion to adopt land expropriation without compensation. Land reform
406 without compensation can be financially devastating for farmers who have their total wealth
407 tied up in the farm. Uncertainty about which farms will be targeted is a major cause of stress
408 for farmers. Many *bona fide* farmers want to leave the sector and are trying to sell to *lifestyle*

409 farmers, but these sales are drying up too as *lifestyle* farmers begin to realise that they too are
410 might be at risk of expropriation without compensation, hence making the purchase of land
411 potentially extraordinarily risky. It will be advantageous from a productivity perspective if
412 *lifestyle* farms were included or even targeted in the reforms for and future land reform
413 beneficiaries (Conradie, 2019). Either way it is important to reduce uncertainties as soon as
414 possible as it provides incentives to farmers not to invest in farm upkeep and to overgraze,
415 which could do irreversible harm to productivity and make the farm unviable for a land
416 reform beneficiary.

417 These efficiency estimates are equally important for future land holders as it warns of
418 the risks that climate change (drought and heat stress) poses to the technical efficacy
419 performance of the farming system. These concerns are especially important if, as Du Toit
420 and O'Connor (2014) argue, we are again at the onset of the next multi-decade drought in the
421 Karoo. The traditional remedies to mitigate climate risk, such as having large farms
422 comprising of multiple parcels, nonetheless remain relevant although this remedy is arguably
423 politically difficult to justify especially in the face of demands for widespread redress
424 (Bernstein, 2013; Walker, 2015).

425 **6. Conclusions**

426 Lower precipitation and higher temperatures resulting from climate change increase the risk
427 to agricultural production, especially in Sub-Saharan Africa. This paper uses survey data
428 from the Central Karoo district of the Karoo region in South Africa to assess the impact of
429 reduced rainfall and higher temperatures on the efficiency of local sheep farmers. A
430 stochastic frontier production model was used to measure efficiency over a three-year period
431 from 2012 – 2014. The results show that efficiency levels fell over the whole sample in this
432 period but the farms at the bottom of the distribution fared much worse by the end of the
433 period than those at the top. This implies a degree of vulnerability to potentially worsening
434 future rainfall conditions, which while still mild, has already had a substantial impact on
435 transforming local land use patterns. In the past variations in rainfall could be managed by
436 moving livestock from one part of the district to another but the sale of these additional
437 grazing sites has restricted many farmers' ability to respond to unpredictable rainfall.
438 Regional productivity is further undermined by the sales being made to *lifestyle* farmers who,
439 because they have other sources of income, have lower incentives to farm efficiently.

440 Two main policy points emerge from this analysis. The first policy point is regarding
441 the detail (benefits and recipients) of drought relief which needs to be more carefully
442 investigated as there are many other demands on the South African fiscus.

443 The second is regarding land reform. Maintaining the balance between reaching as
444 many beneficiaries as possible and protecting the productive capacity of the sector is a
445 quandary chiefly for politicians. The inconvenient reality that emerges from this study is that
446 Karoo land is generally unproductive, which undermines the viability of small farms
447 especially during droughts. The more uncertain the redistribution process, and the longer it
448 takes, the greater the risk that short-sighted decisions by current white landowners will do
449 permanent damage to the farm viability. Historically, the alternative source of grazing was a
450 spare farm, but if main and spare farms go to different beneficiaries both could be worse off
451 than if the combined farm was intact. Redistribution should be a process that avoids further
452 marginalisation. Yet redistributing land that is at risk of (or already) becoming less
453 productive (because of climate change) can set up beneficiaries to fail despite no fault of their
454 own. It would be equally disempowering for a land beneficiary to become a dependant on
455 constant drought relief. The Karoo is a changing environment and policy must reflect these
456 changes.

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656 **Table 1: Inputs and Outputs (thousands of South African Rand in constant 2015 values,**
 657 **2012-2014, plus land and labour productivity**

Variable	2012 (n = 72)		2013 (n = 70)		2014 (n = 57)	
	Mean	Std	Mean	Std	Mean	Std
Income from mutton and fibre	576	604	592	600	701	807
Stock sheep and goats (number)	848	872	872	862	1009	1061
Sheep costs: feed, remedies, rams	69	81	62	81	80	96
Total wages paid to hired labour	55	49	67	57	72	68
Transport, fuel, repairs, maintenance	79	70	84	65	90	74
Land productivity (Income /ha)	62	32.8	63.5	35.9	63.8	37.3
Labour productivity (Income/Wages)	15	21.1	10.6	8.3	10.6	7.0

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659 **Table 2: Hypothesis tests for the specification of the stochastic frontier model**

Hypothesis	Description	Log likelihood of restricted model	Log likelihood of unrestricted model	χ^2 statistic ⁴	Degrees of freedom	$\chi^2_{0.95}$
$\alpha_{jk} = 0$	Is Cobb Douglas sufficient?	-143.990	-116.994	53.991	10	18.307
$\gamma = \mu = \eta = 0$	Is the translog form a mean response function?	-145.940	-116.994	57.892	3	8.542
$\eta = 0$	Are the inefficiency scores constant over time?	-121.63	-116.994	9.272	1	3.84
$\alpha_t = 0$	Is the frontier itself constant?	-116.994	-116.109	1.770	1	3.84

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⁴Mixed χ^2 distribution described by Kodde and Palm (1986) and Dinar et al. (2007)

661 **Table 3: Maximum likelihood estimates of the translog stochastic production frontier (n**
662 **= 199) – Dep var = ln(Income)**

Variable name	MLE	Std Error
Constant	0.262***	0.060
Stock	0.743***	0.080
Cost	0.098***	0.035
Labour	0.209	0.060
Machinery	0.055	0.068
Stock ²	0.190**	0.079
Stock x Costs	0.079	0.059
Stock x Labour	0.191***	0.051
Stock x Machinery	-0.474***	0.144
Costs ²	0.010	0.006
Costs x Labour	-0.086**	0.034
Costs x Machinery	-0.010	0.056
Labour ²	0.014**	0.007
Labour x Machinery	-0.078***	0.026
Machinery ²	0.315***	0.058
σ^2	2.800***	0.668
γ	0.963***	0.010
μ	-3.284***	0.642
η	-0.178***	0.54
Log likelihood statistic		-116.994

663 *** $p \leq 0.01$, ** $p \leq 0.05$, * $p \leq 0.10$ on the two-tailed t -test

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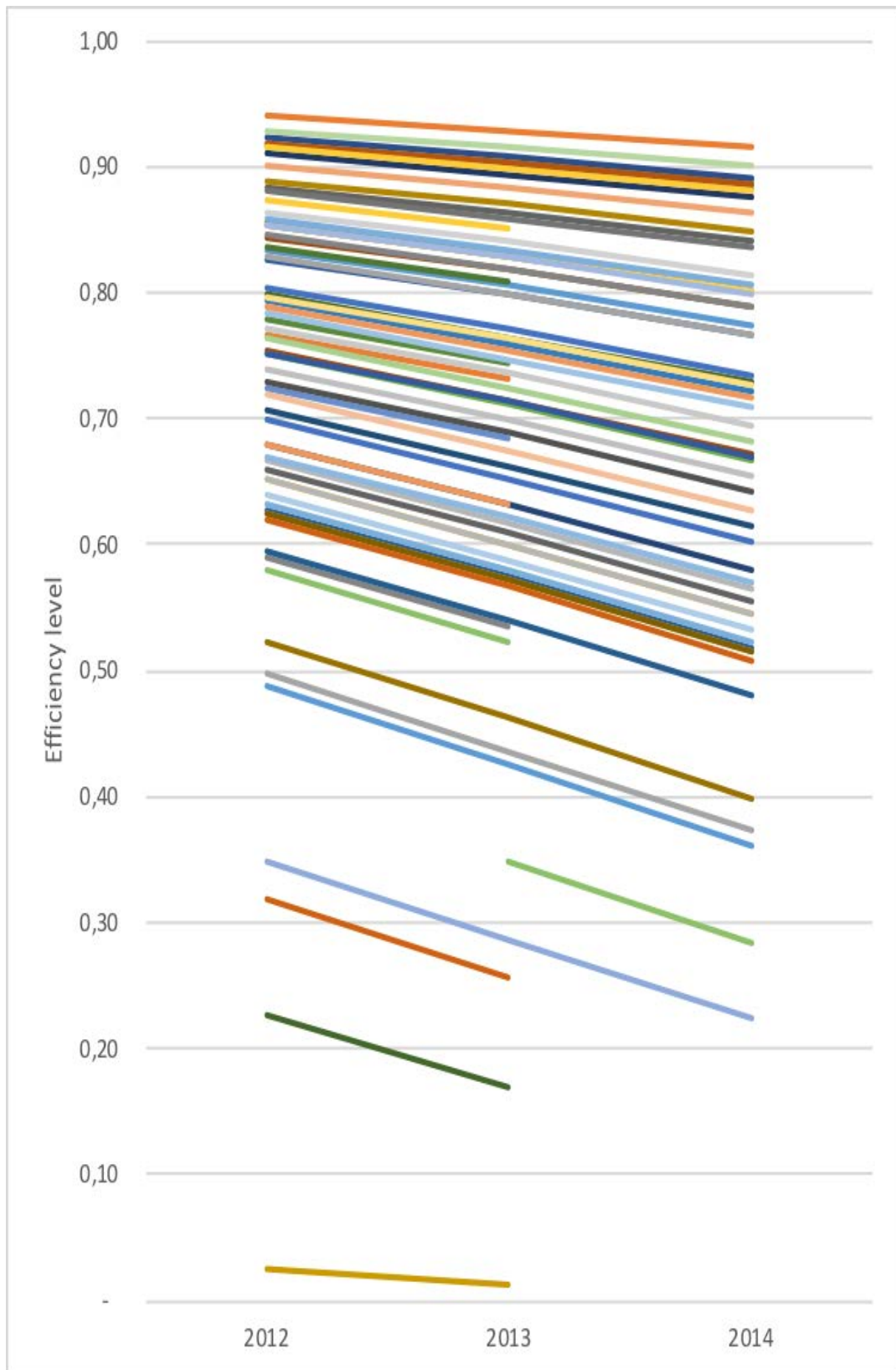
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Figure 1: Predicted decrease in farm-level efficiency in the Karoo, 2012 - 2014



675 **Table 4: Rainfall, heat stress and farm efficiency at four sites in the Central Karoo**

Location	Year	Rainfall % of expected	Heat stress Days >40°C	Efficiency %
Laingsburg village (39.5%)	2012	-13	3	68
	2013	-19	4	64
	2014	-10	0	65
Koup (34%)	2012	+49	7	78
	2013	-34	11	75
	2014	-8	4	71
Prince Albert village (8.5%)	2012	-20	11	71
	2013	+12	12	66
	2014	+35	13	61
Beaufort West village (18%)	2012	+57	0	78
	2013	+10	1	72
	2014	-2	1	67

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688 **Table 5: OLS regression – dependent variable: the Kumbhakar efficiency score**

Regressors	Coefficient	Std Error (OLS)	dF/dx	Std Error (dF/dx)
Rainfall%	0.255***	0.076	0.133***	(0.046)
Days > 40° C	0.004	0.003	0.004	(0.003)
Rainfall% x days > 40° C	-0.026**	0.011		
Constant	0.678***	0.019		
Observations	199		199	
Adjusted R-Squared	0.0468			
Model F-Test: Prob > F	0.0062**			

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*** p<0.005, ** p<0.05.

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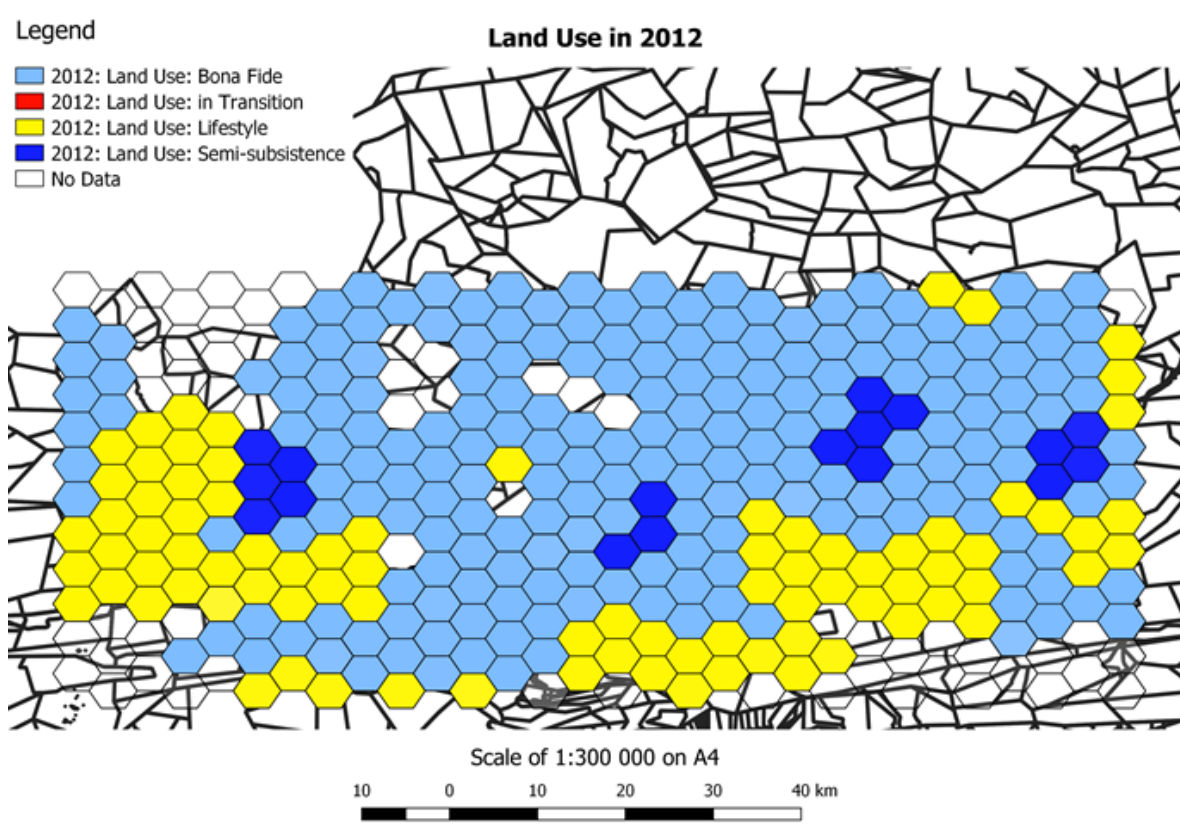
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709 **Figure 2: Land use change in the Central Karoo, 2012 and 2017**

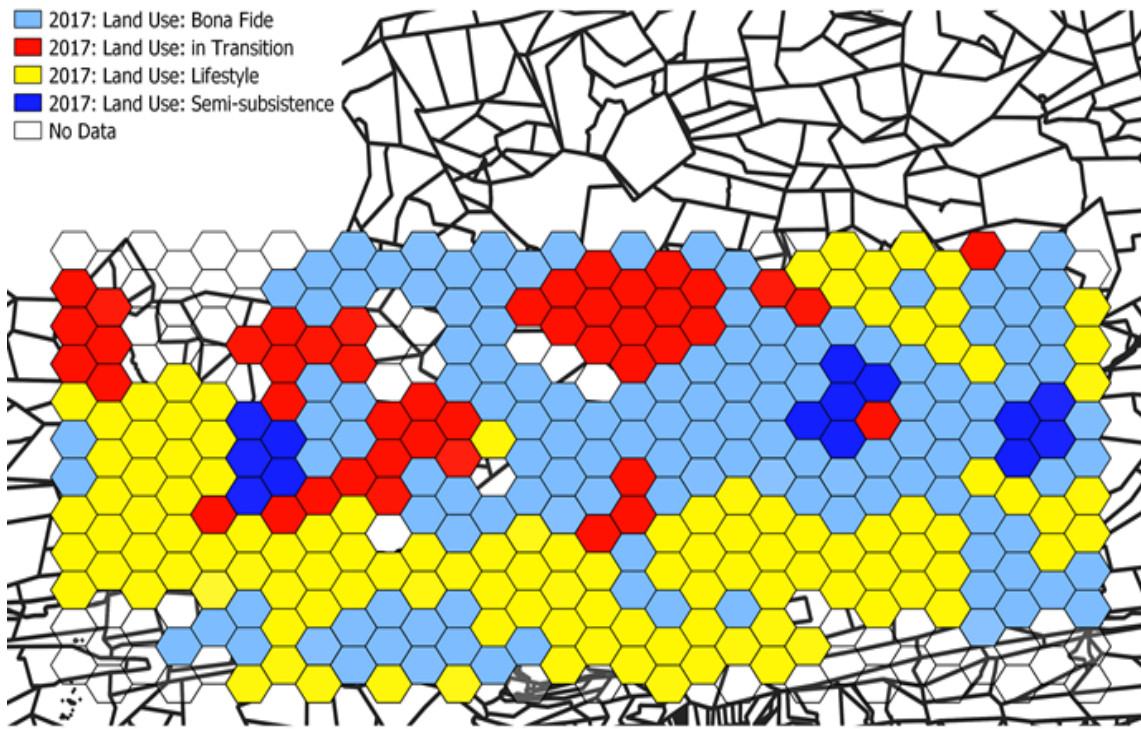


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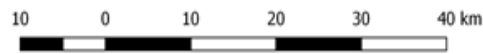
Legend

- 2017: Land Use: Bona Fide
- 2017: Land Use: in Transition
- 2017: Land Use: Lifestyle
- 2017: Land Use: Semi-subsistence
- No Data

Land Use in 2017



Scale of 1:300 000 on A4



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